

DIETMAR FEHR

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Research Fields

Behavioral Economics, Political Economy, (Behavioral) Development Economics

Current Position

Professor (W3), *University of Stuttgart*, 2024 – present
Affiliate Member, *CESifo Research Network*, Germany, 2021 – present
Associated Researcher, *Cluster Politics of Inequality*, 2023 – present

Previous Professional Experience

Assistant Professor, *University of Heidelberg*, 2017 – 2023
Visiting Professor, *Cluster Politics of Inequality, University of Konstanz*, 2022 – 2023
Research Fellow, *Wissenschaftszentrum Berlin*, 2010 – 2017
Visiting Scholar, *UC Berkeley* (2013-2014), *Dartmouth College* (2010 – 2011), *Federal Reserve Bank of Boston* (2011)

Education

PhD in Economics, *Technische Universität (TU) Berlin*, 2010

Publications

- Becker, Christoph, Fehr Dietmar, Hannes Rau, Stefan Trautmann, and Yilong Xu. „Fairness Properties of Compensation Schemes,” *Journal of Law, Economics and Organizations*, forthcoming.
- Fehr, Dietmar and Martin Vollmann (2025). „Misperceiving Economic Success: Experimental Evidence on Meritocratic Beliefs and Inequality Acceptance,” *Journal of Economic Inequality*, Vol. 23, 835-855.
- Fehr, Dietmar, Johanna Mollerstrom, and Ricardo Perez-Truglia (2024). „Listen to Her: Gender Differences in Information Diffusion within the Household,” *Journal of Public Economics*, Vol. 239, 105213.
- Fehr, Dietmar, Daniel Müller, and Marcel Preuss (2024). „Social Mobility Perceptions and Inequality Acceptance,” *Journal of Economic Behavior & Organization*, Vol. 221, 366-384.
- Butler, Jeff and Dietmar Fehr (2024). „The Causal Effect of Cultural Identity on Cooperation,” *Journal of Economic Behavior & Organization*, Vol. 221, 134-147.
- Fehr, Dietmar, Guenther Fink, and Kelsey Jack (2022). „Poor and Rational: Decision-Making under Scarcity,” *Journal of Political Economy*, Vol. 130, 2862-2897.
- Fehr, Dietmar, Johanna Mollerstrom, and Ricardo Perez-Truglia (2022). „Your Place in the World: Relative Income and Global Inequality,” *American Economic Journal: Economic Policy*, Vol. 14, 232-268.
- Fehr, Dietmar, Hannes Rau, Stefan Trautmann, and Yilong Xu (2020). “Inequality, Fairness and Social Capital,” *European Economic Review*, 129.
- Fehr, Dietmar, Frank Heinemann, and Aniol Llorente-Saguer (2019). “The Power of Sunspots: An Experimental Analysis,” *Journal of Monetary Economics*, 103, 123–136.
- Fehr, Dietmar and Matthias Sutter (2019). “Gossip and the Efficiency of Interactions,” *Games and Economic Behavior*, 113, 448–460.
- Fehr, Dietmar (2018). “Is Increasing Inequality Harmful? Experimental Evidence.” *Games and Economic Behavior*, 107, 123–134.
- Duffy, John and Dietmar Fehr (2018). “Equilibrium Selection in Similar Repeated Games: Experimental Evidence on the Role of Precedents,” *Experimental Economics*, 21, 573–600.
- Fehr, Dietmar and Julia Schmid (2018). “Exclusion in All-Pay Auctions: An Experimental Investigation,” *Journal of Economics and Management Strategy*, 27, 326–339.
- Fehr, Dietmar (2017). “Learning from Failure and Costly Communication in Organizational Coordination,” *European Economic Review*, 93, 106–122.
- Fehr, Dietmar and Steffen Huck (2016). “Who Knows it is a Game? On Strategic Awareness and Cognitive Ability,” *Experimental Economics*, 19, 713–726.
- Fehr, Dietmar, Rustamdjan Hakimov, and Dorothea Kuebler (2015). “The Willingness to Pay-Willingness to Accept Gap: A Failed Replication of Plott and Zeiler,” *European Economic Review*, 78, 120–128.

- Binzel, Christine and Dietmar Fehr (2013). "Social Distance and Trust: Experimental Evidence from a Slum in Cairo," *Journal of Development Economics*, 103, 99–106.
- Binzel, Christine and Dietmar Fehr (2013). "Giving and Sorting Among Friends: Evidence from a Lab-in-the-Field Experiment," *Economics Letters*, 121, 214–217.
- Danz, David, Dietmar Fehr, and Dorothea Kuebler (2012). "Information and Beliefs in a Repeated Normal-form Game," *Experimental Economics*, 15, 622–640.
- Coricelli, Giorgio, Dietmar Fehr, and Gerlinde Fellner (2004). "Partner Selection in Public Goods Experiments," *Journal of Conflict Resolution*, 48, 356–378.

Work in Progress

- Fehr, Dietmar and Yannick Reichlin. "Status, Control, and Risk: How Relative Wealth Perceptions Shape Risk-Taking," *revise & resubmit Economic Journal*.
- Binzel, Christine, Dietmar Fehr, and Andreas Link. "Can International Initiatives Promote Peace? Diamond Certification and Armed Conflicts in Africa," *revise & resubmit American Economic Review*.

Grants and Scholarships (selection)

- 2026 Fritz-Thyssen Foundation, Conference Grant
- 2023 German Research Foundation (DFG), Individual Research Grant (PI)
- 2017 German Research Foundation (DFG), Individual Research Grant (PI).

Teaching Experience

- University of Stuttgart: Econ101, Microeconomics, Game Theory
- University of Heidelberg: Microeconomics, Development Economics
- University of Mannheim: Microeconomics II, Field Experiments in Behavioral Economics
- TU Berlin: Experimental and Behavioral Economics, Game Theory

Professional Service

- Referee (selection): *American Economic Review, Quarterly Journal of Economics, Econometrica, Review of Economic Studies, American Economic Review: Insights, Journal of the European Economic Association, Review of Economics and Statistics, American Economic Journal: Economic Policy, Economic Journal, Quantitative Economics, International Economic Review, European Economic Review, Management Science, Journal of Public Economics, Journal of Development Economics, Games and Economic Behavior, Experimental Economics, Journal of Economic Behavior and Organization, Economic Development and Cultural Change, Journal of Conflict Resolution, World Development, Journal of Experimental Psychology: General, Economics and Human Behavior, Philosophical Transactions of The Royal Society B: Biological Sciences*
- Organizer: Sessions at AEA Meetings 2020, San Diego and AEA Meetings 2012, Chicago
 Conference "Field Days: Experiments Outside the Laboratory" Berlin since 2012
 Conference "Social Impacts of Economic Policies & Economic Change", Heidelberg
 Conference "Contexts of Inequality: Theory and Identification", Berlin 2016

Seminars and Presentations (last two years)

- 2026 WU Wien (scheduled), Workshop WZB Berlin (scheduled)
- 2025 Uni Tübingen, Uni Wien, Uni Stuttgart
- 2024 In_equality Conference Konstanz, Berlin Behavioral Economics Seminar, Behavioral Measurement Conference Frankfurt, Mannheim Applied Seminar