



UCPH Conference: Field Days 2017

University of Copenhagen
November 10-11, 2017

Steffen Altmann (University of Copenhagen)
Rajshri Jayaraman (ESMT)
Alexander Sebald (University of Copenhagen)

Workshop Program

--- Presentation: 35 minutes --- Floor discussion: 10 minutes ---

Friday, 10 November

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| 09:30 – 09:45 | Registration |
| 09:45 – 10:00 | Welcome |
| 10:00 – 10:45 | Johannes Abeler (University of Oxford), David Huffman (University of Pittsburgh), Collin Raymond (Purdue University)
“Ratchet Effects” |
| 10:45 – 11:30 | Robert Dur (Erasmus University Rotterdam), Josse Delfgaauw (Erasmus University Rotterdam), Michiel Souverijn (Erasmus University Rotterdam)
“Team Incentives, Task Assignment, and Performance: A Field Experiment” |
| 11:30 – 12:00 | Coffee Break |
| 12:00 – 12:45 | Dietmar Fehr (University of Heidelberg), Guenther Fink (Harvard University), Kelsey Jack (Tufts University)
“Scarcity and Exchange Asymmetries: Evidence from Small-Scale Farmers in Rural Zambia” |
| 12:45 – 14:15 | Lunch |
| 14:15 – 15:00 | Charles Bellemare (Laval University), Marion Goussé (Laval University), Steeve Marchand (Laval University), Guy Lacroix (Laval University)
“Physical Disability and Labor Market Discrimination: Evidence from a Field Experiment” |



15:00 – 15:45 **John J. Horton** (NYU Stern)
“Price Floors and Employer Preferences: Evidence from a Minimum Wage Experiment”

15:45 – 17:15 **Coffee and Poster Session**

Marius Alt (Centre for European Economic Research)
“Giving to versus Taking from In- and Out-group Members”

Andreas Gotfredsen (University of Copenhagen)
“Eye-tracking, Salience Theory and Consumer Choice”

Pol Campos Mercade (Lund University)
“The Effects of Incentivized Goals on Academic Performance”

Ayse Gul Mermer (University of Manchester)
“Status in Contests: An Experimental Study”

Gregers Nytoft Rasmussen (University of Copenhagen)
“Patience, Risk Aversion, and Debt Behavior”

Nina Serdarevic (University of Bergen)
“License to Lie: Elicitation of Social Norms Governing Lying”

Laurits Rohden Skov (Danish Competition and Consumer Authority)
“Five Figures First – Operational & Concise Front Page for Loan Offers”

17:15 – 18:00 **Søren Pedersen** (Danish Customs and Tax Administration)
“A Tax Audit Experiment in Denmark: An Experiment to Investigate what Makes Tax Payers Comply”

19:00 **Conference Dinner**

Saturday, 11 November

09:30 – 10:15 **Daniel Schunk** (University of Mainz), **Eva Berger** (University of Mainz), **Henning Müller** (University of Mainz), **Ernst Fehr** (University of Zurich)
“Working Memory Training Improves Performance of Primary School Children: Evidence from a Randomized Field Experiment”



- 10:15 – 11:00** **Michele Belot** (European University Institute), Noemi Berlin (European University Institute), Jonathan James (University of Bath), Valeria Skafida (University of Edinburgh)
“The Formation and Malleability of Dietary Habits: A Field Experiment with Low-Income Families”
- 11:00 – 11:30** **Coffee Break**
- 11:30 – 12:15** **Saurabh Bhargava** (Carnegie Mellon University), Lynn Conell-Price (Carnegie Mellon University)
“Serenity Now, Save Later? New Field Evidence on Retirement Savings Puzzles”
- 12:15 – 14:00** **Lunch**
- 14:00 – 14:45** **Achyuta Adhvaryu** (University of Michigan), Namrata Kala (Harvard University), Anant Nyshadham (Boston College)
“The Skills to Pay the Bills: Returns to On-the-job Soft Skills Training”
- 14:45 – 15:30** **Bilal Zia** (World Bank), Patricio Dalton, Julius Ruschenpohler
“Learning Business Practices from Peers: Experimental Evidence from Small-scale Retailers in Jakarta”
- 15:30 – 16:00** **Coffee Break**
- 16:00 – 16:45** **Simon Franklin** (London School of Economics), Girum Abebe (Ethiopian Development Research Institute), Stefano Caria (University of Oxford), Marcel Fafchamps (Stanford University), Paolo Falco (OECD), Simon Quinn (University of Oxford)
“Anonymity or Distance? Job Search and Labour Market Exclusion in a Growing African City”
- 16:45 – 17:30** **Martin Kanz** (World Bank), Emily Breza (Harvard University), Leora Klapper (World Bank)
“The Real Effects of Electronic Wage Payments”
- 19:00** **Farewell Dinner**

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