





Program of the Conference on

"Field Days: Experiments Outside the Lab"

June 9-10, 2016

Hosted and organized by the Wissenschaftszentrum Berlin (WZB)

This conference is supported by the German Research Foundation, Berlin Economics Research Associates (BERA) and ESMT Berlin

Organizers:

Dietmar Fehr (WZB Berlin)

Rajshri Jayaraman (ESMT Berlin)

Julia Schmid (WZB Berlin)







Thursday, June 9th, 2016

09:00 - 09:30 **Registration**

09:30 - 12:00 **1**st **Session**

Iwan Barankay,

Cognitive Load and the Design of Incentives: Evidence from a Randomized Workplace Experiment

Silvia Prina.

When Incentives Backfire: Spillover Effects in Food Choice

Marta Maras,

Role of Reciprocity and Expectations in a Pay-What-You-Want Environment: Evidence from the Field

12:00 - 13:00 Lunch

13:00 - 14:40 **2**nd **Session**

Steffen Altmann,

Learning about Job Search: A Field Experiment with Job Seekers in Germany

Robert Dur,

Salience of Law Enforcement: A Field Experiment

14:40 - 15:20 Coffee Break

15:20 - 17:00 3rd Session

Fernanda Lopez de Leon,

Ingroup and Outgroup Biases in the Marketplace: A Field

Experiment during the World Cup

Noam Yuchtman.

Identifying Ideology: Experimental Evidence on Anti-

Americanism in Pakistan

19:00 Conference Dinner – by Invitation Only







Friday, June 10th, 2016

10:00 - 12:30 4th Session

Marcel Fafchamps,

Gender and Agency within the Household: Experimental

Evidence from Pakistan

Erlend Berg,

Motivating Knowledge Agents: Can Incentive Pay Overcome

Social Distance?

James Berry,

The Impact of Mother Literacy and Participation Programs:

Evidence from a Randomized Evaluation in India

12:30 - 13:00 Lunch

13:00 – 15:00 **Poster Session**

15:00 – 15:20 Coffee Break

15:20 - 17:00 6th Session

Lucia del Carpio,

Are The Neighbors Cheating? Evidence from a Social Norm Experiment on Property Taxes in Peru

Ricardo Perez-Truglia,

Shaming Tax Delinquents: Evidence from a Field Experiment in

the United States

19:30 Farwell Dinner – by Invitation Only