

Program of the Conference on

## “Field Days: Experiments Outside the Lab”

June 7–8, 2012

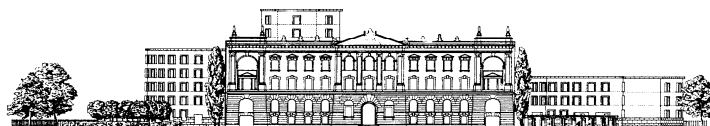
Hosted and organized by the Wissenschaftszentrum Berlin (WZB)

This conference is supported by the [Fritz Thyssen Stiftung](#)  
and the CRC 649 “Economic Risk”

Organizers:

**Dietmar Fehr**  
**Julia Schmid**

Wissenschaftszentrum Berlin (WZB)



Thursday, June 07, 2012

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12.00	<b>Registration</b>
13.00	Conference Opening
13.00 – 15.00	<b>1. Session:</b> <i>Chair: Dorothea Kübler (WZB)</i> <i>Sebastian Kube (University of Bonn) – Goals (th)at Work</i> Discussant: <i>Mattia Nardotto (ENST – ParisTech)</i>  <i>Jessica Goldberg (University of Maryland) – Revising Commitments: Field Evidence on the Adjustment of Prior Choices</i> Discussant: <i>Nathan Fiala (DIW Berlin)</i>
15.00 – 15.30	Coffee Break
15.30 – 18.30	<b>2. Session:</b> <i>Chair: Steffen Huck (WZB)</i> <i>Gary Charness (UC Santa Barbara) – Letting Down the Team? Evidence of Social Effects of Team Incentives</i> Discussant: <i>Jörg Franke (TU Dortmund)</i>  <i>David Huffman (Swarthmore College) – Temporary Incentives and Worker Intrinsic Motivation: Evidence from a Natural Field Experiment</i> Discussant: <i>Sabine Kröger (Laval University Quebec)</i>  <i>Andreas Lange (University of Hamburg) – Is there a ‘Hidden Cost of Control’ in Naturally-Occurring Markets? Evidence from a Natural Field Experiment</i> Discussant: <i>Steffen Altmann (University of Bonn)</i>
19.30	Conference Dinner



**Friday, June 08, 2012**

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10.30 – 12.30 **3. Session:** *Chair: Radosveta Ivanova–Stenzel (TU Berlin)*  
*Hunt Allcott (New York University) – External Validity and Partner Selection Bias*

Discussant: *Charles Bellemare (Laval University Quebec)*

*Michele Belot (Oxford University) – A Study of Self-selection into the Field Experiment*

Discussant: *Kristine Brown (University of Illinois)*

12.30 – 14.00 Lunch

14.00 – 16.00 **4. Session:** *Chair: Georg Weizsäcker (DIW Berlin)*

*Nagore Iriberry (UPF Barcelona) – Promoting Rule Compliance in Daily-Life: Evidence from a Randomized Field Experiment in the Public Libraries of Barcelona*

Discussant: *Ferdinand Vieider (LMU Munich)*

*Robert Dur (Erasmus University Rotterdam) – The Power of a Bad Example – A Field Experiment in Household Garbage Disposal*

Discussant: *Christian Traxler (University of Marburg)*

16.00 – 16.30 Coffee Break

16.30 – 18.30 **5. Session:** *Chair: Frank Heinemann (TU Berlin)*

*Alain Cohn (University of Zurich) – Bad Boys: The Effect of Criminal Identity on Cheating*

Discussant: *Salar Jahedi (University of Arkansas)*

*Lise Vesterlund (University of Pittsburgh) – Gender Differences in Bargaining Outcomes: A Field Experiment on Discrimination*

Discussant: *Daniela Rützler (University of Innsbruck)*

19.30 Farewell Dinner

